

## DEDICATED TRAINING PROGRAM

Participate in an intensive 8-10 week training program shadowing top leaders within our sales and marketing teams. Prior to placement in your multi-million dollar sales territory, you will gain experience in Business Fundamentals, Sales & Marketing Strategies, Customer Service and Manufacturing.

## JOIN OUR TEAM

- Unique Multi-Million Dollar Territory Sales Management Position
- No Cold Calling
- Competitive Base Salary
- Monthly Commissions
- 15% Quarterly Performance Bonus
- Moving Bonus
- Placement Raise Following Program Completion
- Ability to Relocate Anywhere in the Country is Required

## WHAT WE SEEK

A team player who embraces our Six for Success and believes in a solid foundation built on our Four Basics.

### SIX FOR SUCCESS

- Be trustworthy
- Commit to your team
- Listen to understand
- Serve your customer
- Prepare and plan
- Deliver the result

### FOUR BASICS

- Safe and clean workplace
- Quality at or above expectations
- Complete on-time delivery
- Fashionable products at a fair price

# SMaRT

TRAINING PROGRAM

## BUILD YOUR FUTURE CAREER PATH

Outstanding Career Opportunities Await You



**\$50,000 - \$75,000**  
**TOTAL ANNUAL INCOME**

*Including Competitive Benefits*



FORD ESCAPE



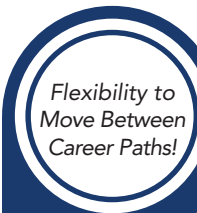
COMPANY TABLET



COMPANY PHONE



FREE INTERNET



OPPORTUNITY. PURPOSE. REWARD.



MasterBrand Cabinets, Inc. is North America's #1 Manufacturer of Kitchen and Bath Cabinetry, with over \$2.4 billion in 2017 net sales. MasterBrand has regional offices across the United States, Canada, and Mexico, and sales positions available nationwide. To learn more, visit [www.MasterBrand.com](http://www.MasterBrand.com)

### OUR PARENT COMPANY

Behind all our great consumer brands is one high-performance company:



Fortune Brands Home & Security is a leading consumer brands company sharply focused on shareholder value. With our foundation of powerful and trusted consumer brands, and a strategy focused on driving growth and enhancing returns, we aim to deliver superior results... for consumers and for our shareholders. To learn more, visit [www.FBHS.com](http://www.FBHS.com)

**RANKED #1 IN THEIR INDUSTRY.**



FORTUNE BRANDS NAMED TO FORTUNE MAGAZINE'S LIST OF "WORLD'S MOST ADMIRABLE COMPANIES" FOR SIXTH CONSECUTIVE YEAR.

Fortune Brands Home & Security NYSE : FBHS

# SMART PROGRAM

Readiness Training



MASTERBRAND.COM/CAREERS  
DIAMONDATLOWES.COM



## BRIAN ECKMAN

Miami of Ohio University - Class of 1994

Executive Vice President: Product - SMART Program Executive Sponsor

As a 22 year MasterBrand employee, I've witnessed our company grow from \$200M to \$2B in annual revenue. Along the way I've watched many young professionals grow and get promoted throughout the company. As a financially strong industry leader we are able to provide many great opportunities to college graduates. Please ask an MBCI representative how you can join our team!

## MEET OUR SMART PROGRAM GRADUATES!

### ALEX BROOKS

Indiana University - Class of 2012  
Dealer Sales Manager in Denver, Colorado



- Promoted to Dealer Channel, Territory Sales Manager
- New Sales Rep Training Mentor
- 2014 | Increased New York Territory Sales by 48%

### KELSIE HORN

Indiana University - Class of 2013  
Channel Marketing Manager in Jasper, Indiana



- Promoted to Channel Marketing Manager, Lowe's
- Manages SMART Program
- 2014 | Increased Grand Rapids, MI Territory Sales Volume by 41%

### CHAD EMERY

Purdue University - Class of 2014  
District Sales Manager in Grand Rapids, Michigan



- Promoted to District Sales Manager, Lowe's
- 2017 | Awarded "Rep of the Year"
- 2017 | Grew Territory by \$1 Million

### KADEY WELCH

Indiana University - Class of 2016  
Lowe's Sales Manager in Baltimore, Maryland



- New Sales Rep Training Mentor
- 2017 | Grew Territory by \$1.25 Million
- 2017 | Named "Northeast Region Most Valuable Teammate"

### DEVON WAHL

Purdue University - Class of 2016  
Lowe's Sales Manager in Austin, Texas



- New Sales Rep Training Mentor
- 2017 | Awarded "Reflections Sales Excellence"
- 2017 | 60% to Target for Diamond Intrigue

### MICHAELA ULLRICH

Indiana University - Class of 2017  
Lowe's Sales Manager in Denver, Colorado



- New Sales Rep Training Mentor
- 2018 | Grew Top 3 Accounts by 60%
- 2018 | Tripled Sales Growth in Largest Opportunity Account

### NATALIE ELLIS

Indiana University - Class of 2017  
Lowe's Sales Manager in Columbia, South Carolina



- New Sales Rep Training Mentor
- 2018 | Increased New Intrigue Product Line by 24%
- 2018 | Nominated as Marketing Digital Tools Mentor



# SMART TRAINING

Sales, Marketing &